https://kreativhq.com/job/business-development-professional/

Business Development Professional

Are you a talented business development or sales professional looking for exciting work in the Minneapolis area? Do you want to earn high commissions and keep a flexible schedule selling services that are always in demand? Would you like to represent an award-winning marketing firm with a 25-year history? If you answered "YES" to any of these questions, we'd like to hear from you!

We are looking for creative, energetic, well-rounded individuals with a love for marketing and a passion for helping businesses succeed.

Experience:

- Must be passionate about commissioned-based sales
- 2 years of experience selling marketing services
- Clear understanding of sales cycle
- Proven ability to generate new leads & close sales
- Proven ability to up-sell and cross-sell

Skills:

- Excellent customer services skills and mindset
- Must be friendly / CORDIAL with clients / easy to work with / no drama
- Must be a self-starter
- Must be DEDICATED to the sales process
- Clear and EFFECTIVE COMMUNICATION with clients
- Must be able to maintain own schedule

What's in it for you?

- Flexibility of schedule (other than pre-determined video shoot times)
- Healthy commission structure based on closed business and retention
- Be a part of a growing team with a stellar track record
- Contribute to the long-term growth of an established marketing business
- Work with other positive / creative-minded professionals
- Exciting projects / good clients

Hiring organization
Kreativ HQ

Employment Type
Contractor

Industry
Full Service Digital Marketing

Base Salary
$ Commission

Job Location
Remote work from: Minnesota, USA; Wisconsin, USA

Working Hours
Flexible

Date posted
July 31, 2025

Valid through
31.10.2025